James Smith 2405 Medcliff Rd Santa Barbara, California, 93109, US

May 20, 2023

Deckers Brand 250 Coromar Dr. Goleta, CA 93117

Dear Hiring Manager,

I am writing to express my interest in the National Sales Manager position at Deckers Brand. With over five years of experience in sales and management roles, I am confident that my skills and attributes make me a strong candidate for this position.

In my most recent role as Channel Business Manager at Bitwarden, I was responsible for managing relationships with key partners and driving revenue growth through effective sales strategies. Prior to that, I worked as a Sales Admin/Coordinator at Hilton Garden Inn where I gained experience in managing sales operations and coordinating events. Additionally, I have experience in customer service from my time as a Front Desk Agent/Night Auditor at Hilton Garden Inn, Server at BJ's Restaurant and Brewhouse, and Barista at Starbucks.

My experience has equipped me with strong communication skills, the ability to build and maintain relationships with clients and partners, and the ability to analyze data to identify trends and opportunities for growth. These skills are essential for success in the National Sales Manager role at Deckers Brand.

I am excited about the opportunity to bring my skills and experience to your team at Deckers Brand. Thank you for considering my application. Please find my resume attached for your review.

Sincerely,

James Smith